

## RFQ 2017-211 Addendum 3: FMPA Responses to Questions

1. Q: Regarding the assistance with NERC Engineering and Operations (Order 693) Reliability Standard Compliance (specific to standards that impact electric transmission planning, engineering, and operations), please provide us the registrations FMPA is seeking services for?

A: There are two places in the RFQ Section 2 Scope of Services where NERC E&O (Order 693 Compliance) is mentioned. This question was specific to one of the two locations, but we will give information about both.

In Section 2, Part II “Substation, Transmission and Distribution Engineering and Transmission Planning”, specific service item 2: The services requested by FMPA are related to NERC standard requirements that are applicable to Planning Coordinator, Transmission Planner, Distribution Provider, and Balancing Authority registrations.

In Section 2, Part III “Electric Power Plant Engineering and Power System Analysis”, specific service item 1c: The services requested by FMPA are related to NERC standard requirements that are applicable to Generator Owner and Generator Operator registrations.

2. Q: Section 3. Response Contents, IV. Resource Planning Engineering Support, b. In providing descriptions of projects completed in the past five years, Respondent should highlight work with municipal electric utilities in support of integrated resource planning.

Regarding the request, “Respondent should highlight work with municipal electric utilities in support of integrated resource planning”. Please provide clarification and examples of what is meant by “integrated resource planning”.

A: An “Integrated Resource Planning” (IRP) process is generally one by which a utility considers appropriate supply and demand resources within the context of federal, state, and local goals and objectives. Developing the data and the parameters by which different supply and demand resource options are to be screened and then evaluated as part of the IRP process requires engineering expertise, including expertise in the economics and performance of the various options.

3. Q. Section 3. Response Contents, f. Use of Subcontractors:

Please clarify what type of services are expected to be subcontracted (e.g. Geotechnical/Survey investigation). Does FMPA have any expectations as to which services should be subcontracted?

A: While there are certainly some common instances where an Engineer working for FMPA may subcontract with a firm, FMPA is concerned that providing a detailed list of potential future services that might be subcontracted could add further confusion to this RFQ. FMPA desires that the response package of each responding firm focus on the skills and experience of that responding firm, alone. Consequently, in the example provided, the responding firm could state it has "Experience managing and directing Geotechnical/Surveying firms and contractors", or "Experience developing specifications and scopes of work for Geotechnical/Surveying firms and contractors" or other similar statements.

4. Q: Section 5 of the FMPA Master Services Agreement in Attachment A contains the following statement: "Consultant retains the right to provide services for others during the term of this agreement and is not required to devote his or her services exclusively for FMPA." Please advise whether there are any particular parties or types of work that FMPA would consider the consultant to be precluded from supporting if awarded this contract.

A: This section is meant to convey that the Contractor will not be on retainer, or exclusively dedicated to FMPA. It appears this question is directed towards situations related to potential conflicts of interest. Potential conflicts of interest can and do arise during the provision of certain services and both FMPA and Consultant should be on the lookout for such circumstances and use best efforts to notify one another when any such circumstances arise. FMPA expects that firms will act in accordance with Chapter 471 of the Florida Statutes and not willfully participate in a conflict of interest situation. For example, firms that have signed agreements with Florida Reliability Coordinating Council (FRCC) should review the terms of their agreements to confirm whether they would have any restrictions placed on them by FRCC (not FMPA) which might preclude the firm from working for FRCC or FMPA on certain specific assignments. This is the only specific example FMPA is currently aware of.

Q: As it relates to execution of projects that develop out of consulting support, how do you plan to execute? If EPC, then would any “consulting” relationship preclude us from bidding on EPC execution?

A: While FMPA may elect to execute capital projects under a variety of delivery methods, this RFQ focuses on engineering qualifications and does not include services that would be considered procurement or construction related. FMPA does not have a blanket stipulation that consulting relationships automatically preclude firms from providing engineering, procurement, or construction/construction management services. However, there may be project specific circumstances which could cause a firm to not be considered for specific roles in a project.

5. Q: If a firm is responding to all services within a given service category, what response structure is desired by FMPA? Should each bullet point service area be able to be evaluated on a stand-alone basis or can the response package acknowledge factors such as project staff, project management procedures, licensure in the state of Florida, etc. that may be applicable to the entire service category?

A: FMPA prefers not to direct a specific structure. It is entirely acceptable to have factors such as project staff, project management, and QA which are applicable to an entire service area, or even to multiple service areas (for example, these may be applicable to all of Section 2, Part II, III and IV). Firms should understand that in order to determine the best division of services, FMPA will assess the responses both based on each individual sub-service area, and also based on any comprehensive responses that are provided.

Firms are welcome to provide the structure they feel best or most efficient, so long as the following conditions are met:

- a) It is clearly indicated in the Respondent Information Form which service area or specific services are being responded to.
- b) Section 3, part b. “Project Experience – Firm” states “Clearly identify services performed using the numbering convention from the Scope of Services section above.”

6. Q: If responding to multiple service categories, should response packages be divided into wholly separate packages for each of the four service categories or submitted as a single response package?

A: FMPA would prefer a single package corresponding to a single entity that would seek to sign an agreement with FMPA. However, pursuant to the answer to question 5, a firm's response will not be thrown out if that firm elects to provide separate packages as a means to providing maximum clarity.

7. Q: Is FMPA considering integration of utility scale PV projects and / or distributed PV projects among their members?

If so, will these types of projects be self-owned or would energy from such projects be procured through power purchase agreements?

What type of services are anticipated from Consultants in support of FMPA's plans for PV projects?

Is FMPA considering integration of utility scale energy storage projects and / or distributed energy storage projects among their members?

A: FMPA is currently considering acquiring solar PV energy for FMPA Members from utility-scale PV projects, and may, as the opportunities arise, consider acquiring solar energy from PV projects distributed within the service territories of All Requirements Project Participants. If an opportunity arises to integrate distributed resources within the service territories of All Requirements Project Participants, FMPA would likely need an integration/interconnection study performed as contemplated under this RFQ in Section 2. II. 10.

FMPA Members are interested in acquiring solar energy in the most cost effective manner, which most likely will preclude self-owned options if Members are to benefit from the current federal income tax credits.

Based on current plans, firms that qualify for the Resource Planning Engineering Support service area as outlined in this RFQ may be asked to provide professional engineering services associated with the evaluation of utility-scale solar PV project opportunities.

FMPA continues to evaluate energy storage technology as part of its Integrated Resource Planning process; however, FMPA has no plans to move forward with integration of this technology, whether utility-scale or distributed within the service territories of All Requirements Project Participants at this time.